

Date: 19th December, 2025**Subject: Unlock New Horizons: India-Oman CEPA Opens Vast Opportunities for Indian Services Exporters**

Dear Sir/Madam,

Services Export Promotion Council is pleased to announce the landmark India-Oman Comprehensive Economic Partnership Agreement (CEPA). This is a powerful catalyst that will propel Indian service providers into one of the Gulf's most dynamic markets, unlocking unprecedented growth, stability, and global competitiveness.

We urge you to seize this moment. Oman, with its strategic gateway to the broader Gulf region and robust trade ties, represents a USD 12.52 billion global services import market. India's current share stands at 5.31%, with bilateral exports at USD 665 million in 2024. The CEPA offers deeper market access, national treatment, and policy certainty across 127 sub-sectors committed by Oman—surpassing its offers in previous FTAs like GCC-Singapore and GCC-EFTA.

Key Gains That Empower Your Business:

- Expansive Market Access:** Oman has committed to all 12 major services sectors, including high-potential areas like IT/ITeS, professional services (accounting, engineering, medical, and more), audio-visual, R&D, education, health, environmental, construction, tourism, and transport. With 100% FDI equity in most sub-sectors, Indian firms can establish a strong commercial presence (Mode 3) and deliver digitally (Mode 1) without limitations, creating a conducive environment for innovation and expansion.
- Revolutionary Mobility Provisions:** For the first time in any of Oman's FTAs, the ICT cap has been raised from 20% to 50%, allowing your companies to deploy more managerial, executive, and specialist talent. New categories like Contractual Service Suppliers (up to 4 years stay), Professionals (in 15 sub-sectors including IT, engineering, and healthcare), and Business Visitors (90 days) ensure seamless talent mobility. This directly benefits over 5.2 lakh Indian workers and 6,000+ India-Oman joint ventures, enabling you to fill skill gaps, win regional contracts, and scale operations.
- Pioneering Annex on Health and Traditional Medicine:** A first-of-its-kind in India's FTAs, this annex promotes AYUSH systems (Ayurveda, Yoga, Unani, Siddha, Homeopathy) and health services. It streamlines licensing, encourages digital exams, facilitates medical value travel with insurance portability and expedited visas, and fosters cooperation in research and standards harmonization—positioning India as a global leader in wellness and healthcare exports.

- **Future-Proof Social Security:** While dual contributions aren't an issue today, the CEPA mandates negotiations for a bilateral Social Security Agreement, ensuring continuity of benefits and shielding your workforce from future risks.

With Oman's economy where services contribute 46% to GVA (and 55% in India), aligned strengths in IT, business services, tourism, and more will drive mutual growth. Indian exporters now have predictability, reduced risks, and a competitive edge to tap into Oman's untapped potential and beyond.

For more details or assistance, contact us at tarvinder.kaur@servicesepc.org or Saumya.gupta@servicesepc.org

SEPC is committed to serve you in creating business opportunities and facilitate market access. We will soon host webinars, workshops, and matchmaking sessions to help you navigate these opportunities.

With best regards



Dr. Abhay Sinha
Director General